

To Whom It May Concern,

This is to commend Ms. Bernice Schaffer, an agent with RE/MAX Capital City Real Estate Agency, for her excellent assistance in helping me market and sell a duplex apartment.

From the first step of finding comproable properties on the market to determine the appropriate sales asking price, to the last step of arranging all the details of the closing of the sale, Ms. Schaffer was a very competent professional. Her extensive experience was obvious and very much appreciated.

As well, all the intermediate processes and tasks were accomplished very effectively. She was very astute in assisting me to negotiate price and other factors with the prospective buyer. Since the property was a duplex with two sets of tenants, Ms. Schaffer displayed a great deal of adroit personal skill in arranging showings of the property.

Since I have bought and sold several rental properties in Austin over the past 30-plus years, this sale was one of the best-conducted ones for me.

Without hesitation, I would recommend Ms. Schaffer as buying or selling real estate agent.

Sincerely,


Kenneth O. Fincher

LLC Partner